## 流程名称：原材料销售订单审批流程

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| **流程图**： |
| **流程节点说明：**   |  |  |  |  | | --- | --- | --- | --- | | **流程节点** | **节点操作者范围** | **节点职责** | **备注** | | **申请提交人** | 采购中心所有人 | 匹对SAP销售订单信息 |  | | **开发工程师审批** | 开发工程师 | 分析成本，确认销售价格 |  | | **采购总监1审批** | 采购总监1 | 审批价格 |  | | **采购总监2审批** | 采购总监2 | 审批价格 |  | | **流程结束** | 回写SAP系统生效 |  |  | |
| 流程备注说明：  本流程适合于集团在销售原材料时发起销售订单、销售价格的审批。 |
| **流程表单：**   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | **原材料销售订单审批流程单** | | | | | | | | | | | | | | | | **流程备注说明：** | | | | | | | | | | | | | | | | **基础信息** | | | | | | | | | | | | | | | | 订单类型 | 销售组织 | | 分销渠道 | | 产品组 | 销售办事处 | | | 销售组 | | 客户编码 | | 客户名称 | |  |  | |  | |  |  | | |  | |  | |  | | **详细信息** | | | | | | | | | | | | | | |  | |  | |  | |  | |  | | | 物料编码 | | 物料描述 | | 单位 | | | 数量 | 销售单价（元） | | 税率 | | 账期 | | | 单价（元） | | 账期 | |  | |  | |  | | | 手工维护 | | SAP带出 | | SAP带出 | | | 手工维护 | 手工维护 | | 手工维护 | | SAP带出 | | |  | |  | |  | |  | |  | | | 交货工厂 | | 付款条款 | | 创建人 | | |  |  | |  | |  | | |  | |  | |  | |  | |  | | | 手工维护 | | 手工维护 | |  | | |  |  | |  | |  | | |  | |  | |  | |  | |  | | | **送货地址：** | | | | **联系人：** | | | | | | **电话：** | | | | | |  | |  | |  | |  | |  | | | **备注：** | | | | | | | | | | | | | | |  | |  | |  | |  | |  | | |